

## Press Release

# Global Palm 3Q2014 net profit jumps 129% to Rp23.6 billion on Rp101.9 billion revenue

- 39% increase in revenue and net profit attributable to equity holders grew by 129% underpinned by improved volume sales and higher average selling prices
  - CPO production improved 11% in 3Q2014 and 18% in 9M2014
  - PK production improved 19% in 3Q2014 and 26% in 9M2014

Financial highlights for the period ended 30 September:

Rp'bil	3Q2014	3Q2013	% Chg	9M2014	9M2013	% Chg
Revenue	101.9	73.2	39	293.0	224.1	31
Gross profit	34.2	27.4	25	107.6	55.9	92
Gross profit margin (%)	33.5	37.5	-4 % pts	36.7	25.0	11.7 % pts
<b>EBITDA</b>	<b>33.1</b>	<b>18.5</b>	<b>79</b>	<b>95.0</b>	<b>39.5</b>	<b>140</b>
Profit before income tax	32.7	17.1	92	93.8	35.1	167
<b>Net profit attributable to equity holders</b>	<b>23.6</b>	<b>10.3</b>	<b>129</b>	<b>67.0</b>	<b>24.7</b>	<b>172</b>

**SINGAPORE – 10 November 2014** – Mainboard-listed palm-oil producer **Global Palm Resources Holdings Limited** (环球资源控股有限公司) (“Global Palm”, together with its subsidiaries, “the Group”) today reported a net profit attributable to shareholders of Rp23.6 billion for the quarter ended 30 September 2014 (“3Q2014”), a 129% increase from Rp10.3 billion in 3Q2013.

The Group’s revenue for 3Q2014 rose 39% to Rp101.9 billion, on the back of higher sales volume and higher average selling prices for crude palm oil (“CPO”) and palm kernel (“PK”). Relatively, the Group’s gross profit rose from Rp27.4 billion in 3Q2013 to Rp34.2 billion. Gross profit margin for the quarter decreased 4% to 33.5%, from 37.5% as compared to a year ago.

### Average Selling Prices and Tonnage Sales

Average selling prices of CPO and PK increased from Rp7,057/kg in 3Q2013 to Rp7,879/kg in 3Q2014 and from Rp2,661/kg in 3Q2013 to Rp4,847/kg respectively.

CPO sales volume increased from 10,005 tons in 3Q2013 to 12,007 tons in 3Q2014. Sales volume of PK has also increased from 982 tons in 3Q2013 to 1,503 tons in 3Q2014.

### Operational Performance

As of 30 September 2014, the Group's total planted area (nucleus and plasma) totalled 13,643 ha, of which 90% or 12,218 ha comprise mature oil palm trees. FFB yield for the quarter improved to 4.5 tons/ha compared to 4.2 tons/ha in 3Q2013.

Overall, the Group's efficiency levels remained stable for the quarter with a CPO extraction rate of 21.6% and palm kernel extraction rate of 4.5%.

#### *Production statistics:*

<b><u>Production Output</u></b> <b><u>(Tons)</u></b>	<b><u>3Q14</u></b>	<b><u>3Q13</u></b>	<b><u>Var %</u></b>	<b><u>9M2014</u></b>	<b><u>9M2013</u></b>	<b><u>Var %</u></b>
CPO	12,070	10,876	+11	35,167	29,929	+18
Palm kernels	2,515	2,114	+19	7,292	5,765	+26

### Outlook and future plans

CPO prices are expected to remain volatile considering the uncertainty in the global economy, increasing supply of vegetable oils, and abnormal weather's affect on market dynamics. However, the demand for palm oil is expected to remain strong in view of rising food requirements from China, India, Indonesia and emerging markets, as well as demand from the biofuel, oleochemicals and compound feed industries.

Notwithstanding the volatility and price pressures on CPO, the Group believes that the demand for palm oil remains sustainable in the long run and will continue to vigilantly review its cost structure, yield and productivity to ensure that it achieves a cost-competitive model in the long run.

Dr Suparno Adijanto (陳洪傑), Executive Chairman and CEO said, "With our productions going strong, we are positive on the outlook for the Group. We will continue to keep our operating costs relatively stable in this volatile global economy and unpredictable weather conditions. We remain positive that the global demand

for palm oil in the long run is sustainable and will continue to work hard at improving productivity and cost efficiency of our plantation.”

### Segment Review

	3Q2014	3Q2013	% Chg	9M2014	9M2013	% Chg
<b>Revenue (Rp' bil)</b>						
CPO	94.6	70.6	+34	264.0	212.4	+24
Palm Kernels	7.3	2.6	+179	29.0	11.8	+146
<b>Sales Volume (tons)</b>						
CPO	12,007	10,005	+20	31,975	33,066	(3)
Palm Kernels	1,503	982	+53	5,758	4,748	+21
<b>Ave. Selling Price* (Rp/kg)</b>						
CPO	7,879	7,057	+12	8,257	6,422	+29
Palm Kernels	4,847	2,661	+82	5,031	2,461	+103

\* The Group's CPO selling prices are determined with reference to international prices of CPO trading on Bursa Malaysia Derivatives Berhad in Kuala Lumpur, and published CPO tender prices of other major Indonesian CPO producers.

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The conversion rate is S\$1: Rp9,585 for 3Q2014 and S\$1: Rp9,234 for 3Q2013

### About Global Palm Resources Holdings Limited

Founded by the Adijanto family, who has various business interests in this region, including coal mining, production of formalin-based chemicals and timber businesses, Global Palm's operating subsidiary PT Prakarsa Tani Sejati commenced the palm oil business in October 1991 in West Kalimantan, Indonesia where the climate and soil conditions are suitable for oil palm cultivation. Today, Global Palm is engaged in the cultivation of oil palms, harvesting of the fresh fruit bunches (FFB) and processing them, together with purchased FFB, into crude palm oil (CPO) and palm kernels.

### Strong focus on Corporate Social Responsibility

The Group is also committed to improving the quality of life of the local communities in the area it operates as part of its corporate social responsibility, contributing in the areas of education, social, and cultural welfare, as well as helping to improve living conditions of the local communities. Beyond creating employment opportunities for local communities in its oil palm plantation, it also partners with approximately 1,400 surrounding small landholders in the development of small oil palm plantations, under its Plasma Programme.

Another area of focus of Global Palm is its commitment to sustainable development of its business, with the view to conserve and preserve the natural environment. It adopts a “zero burning” policy, using chain saws and machinery rather than fire to clear land for oil palm cultivation and is continuously working towards “zero waste management” on its CPO production waste. On 26 May 2010, the Group became a member of the Roundtable of Sustainable Palm Oil, a not-for-profit association which promotes the production and use of palm oil in a sustainable manner.

For more information, please visit our website at: <http://www.gprholdings.com>.